



महाराष्ट्र MAHARASHTRA

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## MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

**A.B.V.M. AGRAWAL JATIYA KOSH'S Ghanshyamdas Jalan College of Science, Commerce & Arts, having its registered office at Upper Govind Nagar, Malad (East), Mumbai - 400097.**

&

**NIIT**

World's Leading Talent  
Development Corporation

FOR

**Training and Placement of Students**



## **About A.B.V.M. AGRAWAL JATIYA KOSH'S "GHANSHYAMDAS JALAN COLLEGE OF SCIENCE, COMMERCE AND ARTS"**

The eternal journey of A.B.V.M. Agrawal Jatiya Kosh traversed the prolonged path and has gracefully completed more than a century. The expedition started long back in 1919, at the second session of General Assembly of All India Marwadi Agrawal Hindu Mahasabha held at Madhobaug, Mumbai. The session presided by Shri Ramlal Ganeriwala of Hyderabad was graced and addressed by Mahatma Gandhi, the father of our nation.

Several prominent personalities who offered their helping hands in the difficult situation during the freedom fight also attended this session which concluded with the establishment of the Akhil Bharat Varshiya Marwadi Agrawal Jatiya Kosh (A.B.V.M. Agrawal Jatiya Kosh). Later in 1923, the trust was registered under the Societies Registration Act of 1860.

### **About NIIT:**

NIIT is a leading Global Talent Development Corporation, building skilled manpower pool for global industry requirements. The company which was set up in 1981, to help the nascent IT industry overcome its human resource challenges, has today grown to be amongst world's leading talent development companies offering learning solutions to Individuals, Enterprises and Institutions across 40 countries. Leading IT journal Dataquest has conferred upon NIIT the 'Top IT Training Company' award successively for the past 20 years, since the inception of this category.

NIIT's training solutions in IT, Banking, Finance and Insurance, Knowledge Process Outsourcing (KPO), Business Process Management (BPM), Executive Management Education, Vocational Skills, School Learning Solutions and Communication and Professional Life Skills has impacted over 35 million learners since inception. NIIT's expertise in learning content development, training delivery and education process management make it the most preferred training partner, worldwide.

Research-based Innovation, a key driver at NIIT, has enabled the organization to develop programs and curricula that use cutting-edge instructional design methodologies and training delivery.

NIIT has been ranked 4th in "Best companies to work for in India", 2013-14, by Great Place to Work Institute® and 'Top 10 Best Employers in India- 2011' by Aon Hewitt. The company has also been voted the second most trusted education brand in India by Brand Equity- Nielsen Survey 2011.

## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** is entered into on this the Tuesday of 26<sup>th</sup> November, 2024, for organizing the **"Training and Placement of Students"** by and between

**A.B.V.M. AGRAWAL JATIYA KOSH'S Ghanshyamdas Jalan College of Science, Commerce & Arts**, having its registered office at **Upper Govind Nagar, Malad (East), Mumbai - 400097**.  
(hereinafter referred as **'G.D.Jalan College'**, the institution in expression)

### AND

**NIIT** (here in after referred to as **"Second Party"**, organization in expression)

(First Party and Second Party are hereinafter jointly referred to as **'Parties'** and individually as **'Party'**) as

### WHEREAS:

- A) First Party is a educational institute imparting education at undergraduate levels.
- B) **G.D.Jalan College & NIIT**, believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Employment Based Training, Education and providing Placement opportunities.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

### CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of



the intellectual capabilities of the students for "Training & Placement" of students of First Party providing significant inputs to them.

- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties.

## **CLAUSE 2 SCOPE OF THE MoU**

- 2.1 Both parties believe that close co-operation between the two would be of major benefit to the student for their "Training & Placement".
- 2.2 **"Training & Placement Programme"**: Both parties to extend the necessary support to conduct "Training & Placement programme" to the students.
- 2.3 Both Parties to obtain all internal approvals, consents and permissions of whatsoever nature required for offering the Programmes on the terms specified herein.
- 2.4 There is no financial commitment on the part of **both the parties**, If there is any financial consideration, it will be dealt separately.

## **CLAUSE 3 VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **G.D.Jalan College**, the First Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of NIIT, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU
- 3.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

## CLAUSE 4 RELATIONSHIP BETWEEN THE PARTIES

- 4.1 It is expressly agreed that **G.D.Jalan College** and **NIIT** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

**Ghanshyamdas Jalan College**  
First Party

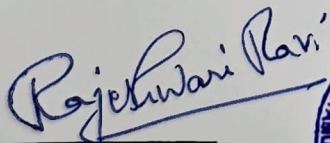
**(NIIT),**  
Second Party

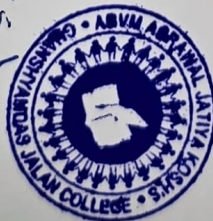
### **AGREED:**

For,

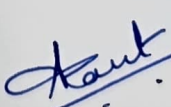
**A.B.V.M. AGRAWAL JATIYA KOSH'S Ghanshyamdas Jalan College of Science, Commerce & Arts**, having its registered office at **Upper Govind Nagar, Malad (East), Mumbai - 400097.**

For NIIT

  
Authorized Signatory



**Director**  
**A.B.V.M. Agrawal Jatiya Kosh's**  
**Ghanshyamdas Jalan College of**  
**Science, Commerce & Arts.**  
**Upper Govind Nagar,**  
**Malad-E, Mumbai-400 097.**

  
Authorized Signatory



**NIIT LIMITED**  
**85, Sector - 32,**  
**Gurgaon Institutional Area,**  
**Gurgaon - 122001.**  
**Tel: (0124 429 3000**



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|--|--|
| <b>A.B.V.M. AGRAWAL JATIYA KOSH'S</b><br><b>Ghanshyamdas Jalan College of Science,</b><br><b>Commerce &amp; Arts, having its registered office</b><br><b>at Upper Govind Nagar, Malad (East), Mumbai</b><br><b>- 400097.</b> | <b>NIIT</b>  |
| <b>Dr. Rajeshwari Ravi (Director)</b>  | <b>Mr. Ashish Raut (Asst. Manager)</b>   |
| <b>Contact Details: 9821277324</b>   | <b>Contact Details: 7718011137</b>   |
| <b>E-mails: <a href="mailto:rajeshwari.r24@gmail.com">rajeshwari.r24@gmail.com</a></b><br><b><a href="mailto:gdjalancollege@gmail.com">gdjalancollege@gmail.com</a></b>  | <b>E-mails: <a href="mailto:ashish.raut@niit.com">ashish.raut@niit.com</a></b> |
| <b>Web: <a href="http://www.gdjalan.edu.in">www.gdjalan.edu.in</a></b>   | <b>Web: <a href="http://www.niit.com">www.niit.com</a></b>                     |

Witness 1:

*[Signature]*  
**Prof. Ms. Trupti Nagadiya**

Witness 3:

*[Signature]*  
**Prof. Dr. Aparna Ghadi**

Witness 2:

*[Signature]*  
**Prof. Namakshi Verma**

Witness 4:

*[Signature]*  
**Prof. Chiranjeev Ray**







### **Represented Through:**

**Ms. Supriya Chavan, Cluster Head, NIIT Foundation Authorized Signatory In One Part**  
**And Dr. Rajeshwari Ravi , Director A.B.V.M. Agrawal Jatiya Kosh's Ghanshyamdas**  
**Jalan College, Malad ( E ), Mumbai In Second Part.**

### **Background of NIIT Foundation:**

NIIT Foundation (NF) is a not-for-profit education society (NGO) set up by the promoters of NIIT Foundation in 2004. Its mission is to positively impact the underprivileged of the country through educational initiatives and skill development programs. NIIT Foundation, an Education NGO has a mandate to reach the unreached, uncared and unattended to ensure inclusive development of India.

To shape the mandate, NIIT Foundation has begun a number of programs like donate for child education, skill development, financial literacy and all that positively impact the underserved of the country through various educational interventions. The intent of NF is to better understand the education and employability issues at the grassroots level. The organization builds corporate and NGO partnerships for sustainable development.

NIIT Foundation has set up skill development and vocational training centers in urban and rural areas that offer placement support to all eligible students. NIIT Foundation has been delivering projects ranging from customized CSR activities, school programs, college collaborations, community initiatives, career and skill development courses, digital literacy and financial literacy programs and more.

NIIT Foundation educational programs also focus on enabling girls' access to education and a career. All the programs are interactive and are designed to reach out to beneficiaries ranging from the age group of 6-60 years. In addition, NIIT Foundation an Education NGO supports other NGOs by providing training support and builds their capacity.

### **A.B.V.M. AGRAWAL JATIYA KOSH'S GHANSHYAMDAS JALAN COLLEGE OF SCIENCE, COMMERECE AND ARTS.**

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Several prominent personalities who offered their helping hands in the difficult situation during the freedom fight also attended this session which concluded with the establishment

*Rajeshwari Ravi*

*Supriya Chavan*



of the Akhil Bharat Varshiya Marwadi Agrawal Jatiya Kosh (A.B.V.M. Agrawal Jatiya Kosh).

Later in 1923, the trust was registered under the Societies Registration Act of 1860.

### **Training Methodology:**

NIIT Foundation's training & job placement program follows a blended learning methodology that is technology-driven and is based on employer's and students' feedback, evaluation of the team work, and the evaluation of the level of students' learning's. NIIT Foundation team constantly tries to keep pace with the changing job markets & the trends in the digital era, demand from the employer's, and the latest training technology worldwide. NIIT Foundation adopts innovative teaching pedagogy which allows the students to retain the learnings more effectively. This customized training program will enable the students for successful placements where after completing the training Students will get a chance to be placed. NIIT foundation will Provide 100% Placement Assistance to those students who clear the assessment after training and who are interested to get placed.

### **Curriculum:**

#### **NIIT FOUNDATION Approved Courses –**

##### **1. Certificate Course in Data Entry Skills (CLDE)**

**Note: Only for 12 Pass Out girls from Arts / Commerce without Mathematics & IT -** Introductory knowledge of various technology trends and processes, database management systems and IT initiatives, Provide daily work reports by performing data entry work using a personal computer and appropriate software, Will be able to update, research, verify and/or retrieve data into/from various systems ensuring accuracy & confidentiality of information.

##### **2. Course in Business Process Outsourcing**

**Note: Only for 12 Pass Out girls from Arts / Commerce without Mathematics & IT -** Introductory knowledge of various technology trends and Forms processes, Customer Support, IT Help Desk, database management systems and IT initiatives, Provide daily work reports by performing data entry work using a personal computer and appropriate software, Will be able to update, research, verify and/or retrieve data into/from various systems ensuring accuracy & confidentiality of information.

##### **3. Certificate Course in BFSI (FBCB4)-**

Intro Session, Basic IT, Communicating with an Impact, Customer Service, BFSI Overview, Professional Skills, Finance Basic Concepts, Financial Inclusion, Indian Rural Economy, Selling Skills and Techniques (SST), Delivery Channels, Financial Products, SLT, Transactions, Guidelines, Project Presentation and Evaluation, Assessment.

*Rajeshwari Ran*

*S.P. Rao*

#### 4. Certificate Course in Hardware and Networking(CCHN)-

IT Essential, Network Essential, Practical, Professional skills (Professional Edge Program), Career Guidance talk (CGT Session), Assessments

#### 5. Certificate Course in Web Development(CCWD)-

Object Oriented Programming , Core Java, Introduction to RDBMS (SQL), Java Database Connectivity ,HTML-5,CSS,XML , Javascript , JQuery , Advance Java - Servlets,JSP, Frameworks ,Web Hosting, Professional skills, Assessments

#### 6. Certificate Course in Logistics

Supply Chain Management, Warehousing, Warehousing Receiving & Storage Calculation, Logistic / Transportation, Inwarding, Ethics & Code of Conduct, Administrative Task in Supply Chain, Safety Procedures in Logistics & Warehousing.

#### Course Fees:

|  |   |          |
|--|---|----------|
| 1. Certificate Course in Data Entry Skills (CLDE)      | - | Rs.100/- |
| 2. Course in Business Process Outsourcing              | - | Rs.100/- |
| 3. Certificate Course in BFSI (FBCB4)                  | - | NIL      |
| 4. Certificate Course in Hardware and Networking(CCHN) | - | NIL      |
| 5. Certificate Course in Web Development(CCWD)         | - | NIL      |
| 6. Certificate Course in Logistics                     | - | NIL      |

#### Class Schedule:

- NIIT Foundation would impart training to each batch of students as per the mutual consent. Total training period for each batch of students would be according to the course opted by the students.

#### Program Deliverable:

- To impart market aligned Skill development and training program. The entire enrolment is to be completed as per the mutually agreed schedule and successfully completed as per the mutually agreed schedule.

*Registralar Pan.*

*BP Pan*



**Training location:**

- The entire training will be imparted at NIIT Foundation, Borivali (E) ,Mumbai- 400 066. and will accordingly be communicated from time to time to the Training & Placement cell officer of **Ghyanshyamdas Jalan College, Malad (E)**.

**Confidentiality:**

- All the details and information provided of the enrolled students of **Ghanshyamdas Jalan College, Malad (E)** for the purpose of training and placements will be kept confidential by NIIT Foundation and will not share with any other third party.
- The record of the candidates/students pertaining to every course, their Placements and other activities will be communicated to the college authorities from time to time. Hence the issuing of appointment letter should be routed through the Training & Placement cell of **Ghyanshyamdas Jalan College , Malad (E)** or at least should inform the Training & Placement cell with a copy of appointment letter of placement of each student.  
We assure you and guarantee you that all the students from your college who are
- NIIT Foundation will not directly contact the students of **Ghanshyamdas Jalan College, Malad (E)** for any other paid courses or Training programs.

**Assurance:**

- registered with NIIT Foundation will be given the complete in- depth training in the course selected by them and also **assure with 100% placement assistance** to them to get placed with a suitable job within a month after the completion of the training programme.

**Placement Policy:**

- Minimum 75% attendance is mandatory.
- Students must attend all interviews which NIIT Foundation will be providing.

*Rejeshwari Pan.*

*SP*

**Official Contact :**

Ms. Trupti Nagadiya – Asst. Professor  
 Contact Number : 9820550179  
 Ghanshyamdas Jalan College of  
 Science, Commerce & Arts.

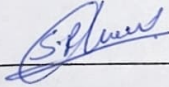
**Official Contact :**

Mr. Pankaj Das – Center Manager  
 Contact Number : 8655895062  
 NIIT Foundation

**For:**

**NIIT FOUNDATION**  
**Ms. Supriya Chavan**  
**(Cluster Head)**

Signature: \_\_\_\_\_



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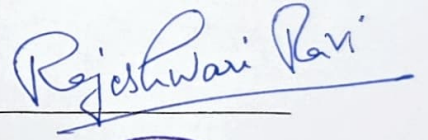
Date

09/09/2021

**Place: Mumbai.****For:**

**Ghanshyamdas Jalan College**  
**of Science, Commerce & Arts.**  
**Dr. Rajeshwari Ravi**  
**(Director)**

Signature: \_\_\_\_\_



Stamp:



Date:

9<sup>th</sup> September 2021.